



Our Mission: To help every athlete reach their full potential regardless of Age, gender, limitation, sport or natural ability.

ABOUT THE COMPANY

Michael Johnson Performance is a multi-faceted organization providing training and performance related services to the sports industry.

TITLE: Full Time Performance Training Specialist

SUPERVISOR: Performance Director, Bryan McCall

COMPANY CORE VALUES

Athlete Centered	All Actions are for the benefit of our athletes
Excellence	We strive to be better than we were yesterday
Teamwork	We are better together, than we are alone
Integrity	We do what we say and we are upfront and honest
Innovation	We are always learning and we embrace technology

POSITION OVERVIEW

The primary role of the MJP Performance Training Specialist is provide exceptional customer service and MJP athletic training to Youth, Collegiate, Elite, and Professional athletes, using MJP training methodologies. The Performance Specialist is a member of the MJP HQ team, working in conjunction with other specialists and Sales Associates to ensure successful and seamless delivery of MJP training products and training results. The Performance Department consists of the following athlete categories:

- NextGen
- EYA
- Competitor
- Off Season
- Collegiate
- Professional
- Combine / Pro Day
- AAA



ROLE:

The MJP Performance Specialist executes the following roles successfully in the MJP Organization:

- Train Athletes using MJP training and methodology
- Develop and maintain relationships with athletes, agents, parents, coaches, and customers
- Provide excellent customer service
- Support MJP HQ Performance Director in coordination of scheduling, training, events, and opportunities
- Support all MJP HQ goals

ESSENTIAL RESPONSIBILITIES:

- Maintain Superior knowledge of MJP Training products, product benefits, and methodology
- Train, motivate and assist athletes on training floor using effective and ethical training practices
- Prepare athlete training programs and progressions, working to ensure results aligned with athlete's training goals
- Perform assessments, evaluations, and athlete testing analyzing data for use in athlete rehabilitation or training
- Deliver excellent training sessions that encourages a high level of athlete/customer satisfaction
- Communicate with appropriate parties and internal departments regarding athlete's progress
- Understanding of all departments within the organization and how they may support Performance training
- Participate in department program planning and development, making training recommendations for benefit of athlete, coaches, and department
- Use of software for athlete programming, communication, and testing

SKILLS, KNOWLEDGE & ABILITIES:

- Prior training experience; 2-3 years working with elite level athletes
- Strong planning and analysis skills
- Excellent time management, organizational skills, communication, and presentation skills
- Ability to work flexible hours (evening / weekends) as needed
- Strong customer service skills including the ability to understand athlete goals and communicate training plans
- Familiarity with Athlete Analysis, Management and CRM Software



QUALIFICATIONS:

- Bachelor/Master's Degree in related field (Kinesiology, Sports Science, Human Physiology, etc.)
- 2+ years' experience in Athletic Training Industry
- Industry Certifications (NSA-CSCS, NASM, etc.)
- Willingness to complete MJP coaching certification programs
- Prior experience working with all level of Athletes
- Computer Skills (Word, Excel, PowerPoint, other software)
- CPR Certified

OTHER REQUIREMENTS:

- Candidate may be required to lift 50 lbs. repeatedly unassisted throughout the week
- Frequent standing, squatting, lifting, pushing, pulling

JOB TYPE:

- Full Time; Average of 50+ hours per week; nights and weekends as needed based on the demands of the position

COMPENSATION:

- Salaried; \$38,000.00 to \$40,000.00 annually depending on experience
- PTO
- Medical Coverage with Company contribution
- Optional Dental, Vision, Life Coverage
- 401K

HOW TO APPLY:

Interested candidates should submit their resumes and cover letters to:

humanresources@michaeljohnsonperformance.com

EQUAL OPPORTUNITY EMPLOYER:

MJP is an equal opportunity employer. All candidates will receive consideration with no consideration to race, religion, national origin, gender, age, disability, or any status protected under local, state, and federal laws.